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There are several Kent main franchised dealers selling [used BMW Maidstone](#) . Sometimes as a customer you can be confronted with internal politics when stepping foot inside these stunning glass fronted showrooms. It is often the case that salesmen are targeted and therefore commissioned to sell either new cars or used cars. If you are looking at a second hand car but are approached by a new car salesman, they will try to upgrade you into the latest model and tempt you with low rate APR monthly repayments. At the end of the day, buying a car is a massive commitment and the second biggest expenditure to a property mortgage or rent.